

WHAT'S WRONG WITH



INVENTORY CLASSIFICATION?

A-B-C INVENTORY CLASSIFICATION

Has Been The Standard Approach For Years

80 15 5



Volume Based A-B-C class breakdowns



Service levels based on trial and error



Aggregated service levels



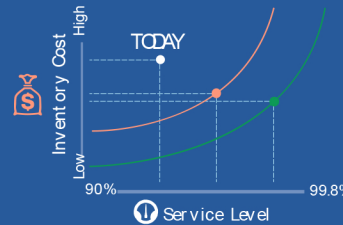
Inventory is managed but not optimized

SKU-LEVEL CLASSES

Provides Greater Forecast Accuracy



Service class can be based on a variety of criteria such as brands, high margin, etc.



Stock to service trade-offs are modeled to achieve optimal inventory deployment



Inventory mix is optimized